



## Confie Seguros Acquires Capital Insurance Agency Of Trenton To Strengthen New Jersey Operations

Jayla Insurance Also Acquired as Fold-In for Paterson Office

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NEW YORK, May 1, 2013 /PRNewswire/ -- **Confie Seguros**, a rapidly growing national provider of personal lines insurance, today announced the acquisition of Capital Insurance Agency of Trenton, NJ, strengthening its existing operations in New Jersey.

Capital Insurance has been in business since 1935 and specializes in personal insurance lines, as well as commercial insurance.

Joe Waked, CEO of Confie Seguros, said, "We are pleased to add Capital Insurance as we strengthen our focus on New Jersey and the surrounding region. In addition, we recently added Jayla Insurance Agency as a fold-in acquisition for our Paterson office."

Confie Seguros has acquired four companies thus far in 2013 and is expected to complete a number of important transactions in the second half of the year as it continues to assess its robust pipeline of potential investments. Confie Seguros continues to build on its momentum from 2012 when it completed 22 acquisitions.

Confie Seguros has built a national portfolio of regional auto insurance brokerages. The company was rated among the top 10 in revenues in *Insurance Journal's* latest top 100 ranking of insurance agencies and in *Best's Review's* 2012 Top 20 Global Insurance Brokers.

### About Confie Seguros

Established in 2008, Confie Seguros is a leading, California-based national insurance distribution company primarily focused on the insurance needs of Hispanic consumers. The experienced Confie Seguros management team, led by CEO Joe Waked, continues to build Confie Seguros' portfolio of regional auto insurance brokerages, and today it has annual revenue of over \$200 million with more than 300 retail locations. The company has leading market positions in California, Arizona, Texas, Florida, Washington, Oregon, New York, New Jersey, and Nevada and expects to continue its expansion in those and other states, including Illinois, Georgia, and the Carolinas. Confie Seguros is a portfolio company of ABRY Partners. For more information about Confie Seguros, please visit [www.confieseguros.com](http://www.confieseguros.com).

### **Contact:**

Mordy Rothberg  
President  
Confie Seguros  
201-880-7902  
[mordy@confiehq.com](mailto:mordy@confiehq.com)

OR

Chris Tofalli  
Chris Tofalli Public Relations, LLC  
914-834-4334

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