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## Confie Acquires Brokerages in Alabama, New York, and Florida

HUNTINGTON BEACH, Calif., Oct. 2, 2015 /PRNewswire/ -- Confie (<http://www.confie.com/>), a national provider of personal lines insurance, announced today that it has acquired four insurance brokers with locations in Alabama, Western New York, and Florida. Confie has acquired and successfully integrated over 97 businesses since its inception.

Confie acquired TS Insurance Group which specializes in non-standard auto insurance, and operates five locations in Montgomery, Abbeville, Enterprise, and Troy, Alabama. The addition of TS Insurance brings Confie's total number of locations in Alabama to 29.

Confie continued its buildout in the Greater Buffalo area with the acquisitions of Schmitt & Kraft and Dunlap & Bajak, independent insurance agencies located in Williamsville. Both agencies were founded in 1970 and write standard personal lines. Confie has now acquired 15 Buffalo area agencies since 2012.

Confie also acquired All Florida Insurance Group in Green Acres, Florida (near West Palm Beach). All Florida Insurance specializes in non-standard auto insurance.

Valeria Rico, Chief Executive Officer of Confie, said, "We continue to be very active in acquiring attractive agencies and successfully integrating them into the Confie portfolio. A key component in our measured approach of identifying potential targets is evaluating the quality of the business, but we also focus on the cultural fit of the company and its people to ensure Confie's ongoing growth and cohesiveness as an organization."

### About Confie

Established in 2008, Confie is a leading, California-based national insurance distribution company primarily focused on personal lines and small commercial insurance. The experienced Confie management team continues to build Confie's portfolio of regional personal lines brokerages, and today has annual revenue of over \$470 million and over 670 retail locations. The company has leading market positions in California, Arizona, Texas, Florida, Washington, Oregon, New York, New Jersey, Nevada, Illinois, Alabama, Kansas, Wisconsin, South Carolina, Missouri, Louisiana, and Indiana and expects to continue its expansion in those and other states, including Georgia, Virginia and North Carolina. Confie is a portfolio company of ABRY Partners. For more information about Confie, please visit [www.confie.com](http://www.confie.com) (<http://www.confie.com/>).

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